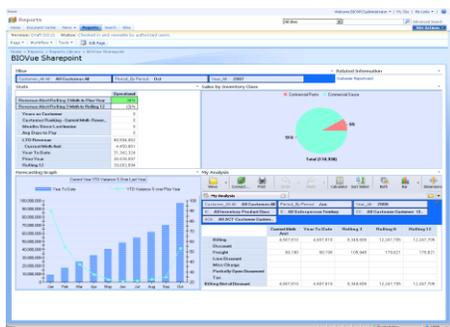


Reporting with BIO Business Intelligence

BIO business intelligence gives you the information you need, in the format you want, when you want to see it. BIO's underlying database architecture is optimized to support self-service reporting and rapid data analysis, from the aggregation of large volumes of data to "slicing and dicing" data for trending, comparisons, correlations, and exception identification. Data from multiple sources can be combined to provide insights not available from any one system.

Pre-configured Reports

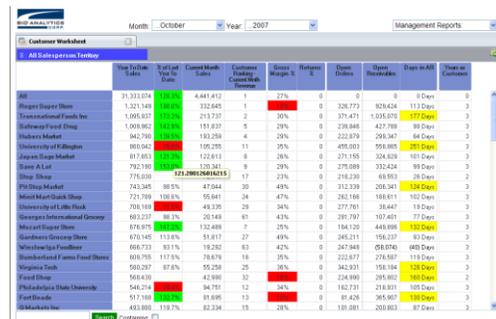


With BIO, dashboards and reports can be pre-configured for quick access to current data in views that are referred to frequently. These pre-configured views can be made available through drop-down menus for easy access. As the user opens more pre-configured reports, a tab appears for each report. These views are interactive—the user can change parameters like time periods or customer or territory and look at

data specific to that item. If the user changes the month, for instance, the whole series of open reports changes so that the user has a reporting "package" focusing on the same month. Clicking on each tab will enable quick access to each of the reports. Role-based security ensures users have access to only the reports and data they are allowed to see. Users whose security allows can create more views and save them so they are available going forward from the drop-down menu. They will also be available to other users.

Ad Hoc Reporting and Analysis

But the real power of business intelligence is in the user's ability to quickly modify what's on the screen using drag-and-drop technology, calculators with pre-programmed functions, on-screen filtering, and sophisticated graphical capabilities, all with just a few clicks. BIO provides timely ad hoc reporting and analysis for even the most non-technical user. As managers and analysts look at reports, more questions frequently surface. Instead of going back to IT and asking to have a new report designed and run, the user can manipulate the view on the screen to get the information needed to answer those questions instantly. This



Entity	Year To Date Sales	% of Total Year To Date	Current Month Sales	Customer Equity Current Month	Client Retention %	Open Orders	Open Invoices	Days in All	Days in All
All	31,233,074	100%	4,441,412	1	23%	0	0	0	0
Regional Support Office	1,531,945	5%	322,645	1	23%	0	236,773	629,424	113 Days
Transnational Funds Inc	1,095,835	3%	213,737	2	30%	0	371,471	1,035,070	113 Days
Wallaway Fund Group	1,030,962	3%	151,837	5	20%	0	239,848	427,708	98 Days
Widener Market	862,780	3%	193,298	4	20%	0	232,878	298,947	84 Days
University of Pittsburgh	850,042	3%	195,295	11	35%	0	495,003	558,085	245 Days
Japan Group Market	817,892	3%	122,813	8	26%	0	271,166	244,026	101 Days
State A Ltd	792,186	3%	120,343	9	29%	0	275,089	332,424	93 Days
Shup Group	778,030	3%	47,844	17	23%	0	218,238	88,163	98 Days
Philippine Market	742,345	3%	47,844	38	49%	0	332,238	295,341	134 Days
Midwest Group Shup	721,789	3%	55,641	24	47%	0	263,166	188,611	102 Days
University of Lloyds Bank	708,160	3%	48,126	29	34%	0	277,761	38,447	19 Days
European International Group	689,237	2%	20,148	61	43%	0	282,767	102,681	73 Days
Mexico Support Office	678,976	2%	132,489	7	25%	0	184,120	448,098	103 Days
Bankwest University Group	676,148	2%	59,817	27	49%	0	348,211	198,227	83 Days
Widener Support Office	666,723	2%	19,292	63	42%	0	247,848	958,076	883 Days
Bankwest Fund Group Shup	609,795	2%	78,679	18	35%	0	232,977	278,587	119 Days
Regional Bank	592,287	2%	55,256	25	36%	0	342,831	169,164	102 Days
Food Group	568,430	2%	42,890	32	22%	0	234,990	285,802	102 Days
Philippine State University	548,214	2%	84,755	12	34%	0	162,731	216,831	108 Days
Cardhouse	517,168	2%	81,690	13	26%	0	18,408	345,862	134 Days
UK Marketing	493,888	2%	82,334	15	28%	0	101,081	200,803	87 Days

flexibility not only reduces dependence on valuable IT resources, it also provides insight faster for more timely decisions.

When data used for reporting and analysis originates in different systems or when data is extracted from multiple systems and analyzed in a spreadsheet application, errors and problems with consistency can occur. Time periods or calculations can be slightly different. Territories may not be exactly the same. Analysts may not properly identify errors or anomalies in the data like customers without a territory designation or sales figures that were imported into the wrong month in a spreadsheet. Using BIO can eliminate errors such as these. By predefining time periods and hierarchies within BIO, using standard taxonomy, and using pre-programmed calculations and functions, reports will be consistent and accurate.

To Sum It Up

BIO business intelligence uses near real-time data from your existing Microsoft Dynamics ERP and CRM systems and other systems like time and expense applications, point-of-sale systems, and third party sell-through data. Users can track KPIs and financial and operational status through dashboards and scorecards



and can set alerts so they can see at a glance when data exceeds acceptable limits. Secure, role-based access allows for interactive, self-service reporting and analysis without increasing the IT bottleneck. And the results can be shared via email, web parts, SharePoint, PowerPoint, or just about any method that words with a web page.

Visit our web-site at www.bio4analytics.com to view short videos to see how BIO can provide pre-configured, interactive reports or how easy it is to do ad hoc analysis with BIO. Business intelligence is an indispensable tool for reporting and analysis. The more you know about it, the more you will wonder how you've done without BIO all this time.

BIO ANALYTICS CORP.

BIO Analytics Corp. specializes in developing affordable, state-of-the-art business intelligence (BI) solutions. BIO for Microsoft Dynamics is an expandable BI solution that leverages your existing data to provide advanced reporting, analysis, and dashboarding functionality. BIO is easy to install and use, providing new organizational insights to even your most non-technical users.